State of Montana
Office of the Governor
Helena, Montana 59620
406-444-3111

STAN STEPHENS
GOVERNOR

September 9, 1991

Cy Jamison, Director
Bureau of Land Management
U. S. Interior Department
Washington, D. C. 20240

Dear Cy:

I am writing to provide an introduction for Mr. Doug Richardson and his company, Geo-Research, Inc., of Billings. During a recent conference sponsored by the Montana Science and Technology Alliance, I had the opportunity to talk with Doug and to learn more about his company. I was extremely impressed with the sophistication of their technology and the world wide market they are now serving.

I think there is a real potential for this Montana based company to provide a valuable service to your agency. I would ask that you and your appropriate staff provide Mr. Richardson the opportunity to discuss his firm's Geo-Link capabilities and how Montana's Geo-Link could play a role in BLM's nationwide land management and mapping activities. It appears to me that Geo-Link has a significant potential for improving mapping accuracy and reducing costs for the BLM.

I expect Mr. Richardson will be contacting your office for an appointment with you in D. C. or for the next time you are in Montana. I would appreciate it if you would give this up-and-coming Montana firm a chance to show you what they can do.

Thanks.

Sincerely

Stan Stephens
Governor

cc: Doug Richardson
    Chuck Brooke